

## More Than a Gut Feeling III

Thousands of interviewers worldwide have hired top-calibre employees through Dr. Paul Green's ever-reliable behavioral approach. His time-honored method explains how to uncover the best indicator of prospective employees' future work behavior.

Using all of the proven *More Than A Gut Feeling* techniques, gain confidence and assurance that you're hiring the best candidate for the job! The program covers:

- Planning a logical, structured interview
- Using interviewing techniques for interviewer control
- Making selection decisions based on facts not on gut feeling
- Recognizing illegal interview questions

**DuPont. #26-HR43-DVD \$945**



## Interviewing for Industry

This blue-collar counterpart to the award-winning Legal and Effective Interviewing program features Jake, a plant foreman in a large manufacturing facility. Follow his story and learn the importance and methods of conducting a legal and effective interview.

- Setting the interview tone
  - Legal and illegal questions
- (18 min) **DuPont. #26-HR5-DVD \$645**  
**Handbook Available**

## Hiring The Best

The ability to hire the right person for the job—any job—is one of the most valuable skills a manager can have—but it's also one of the least understood! In *Hiring the Best!* the host of a fictional (and funny!) TV talk show helps guide a guest—and you—through the steps of the successful selection interview:

- Preparing for the Interview
- Defining the job
- Identifying the job skill needed
- Developing the interview questions

### Conducting the Interview

- Putting the candidate at ease
- Effective questioning techniques
- Keeping the interview on track
- Concluding the interview

### The Post Interview

- Summarizing the interview
  - Reviewing your interview notes
  - Evaluating the candidate
  - Rating your own performance
- (24 min) **DuPont. #26-HR104-DVD \$695**